## BALANCE SHEET

## Quarter 1/2010

| ASSETS | Code | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: |
| A. SHORT-TERM ASSETS ( $100=110+120+130+140+150$ ) | 100 | 752,729,769,001 | 576,132,811,032 |
| I. Cash and cash equivalents | 110 | 45,817,960,974 | 36,210,391,791 |
| 1. Cash | 111 | 45,817,960,974 | 36,210,391,791 |
| 2. Cash equivalents | 112 |  |  |
| II. Short-term financial investments | 120 | 165,973,103,173 | 104,223,964,741 |
| 1. Short-term investments | 121 | 173,256,118,362 | 111,506,979,930 |
| 2. Provision for devaluation of short-term security investments | 129 | (7,283,015,189) | (7,283,015,189) |
| III. Receivables | 130 | 121,653,512,017 | 133,420,487,547 |
| 1. Trade accounts receivables | 131 | 50,630,470,911 | 65,614,618,849 |
| 2. Advances to suppliers | 132 | 7,889,905,982 | 7,341,544,375 |
| 3. Short-term internal receivables | 133 | 653,737,943 |  |
| 4. Receivable in accordance with contracts in progress | 134 |  |  |
| 5. Other receivables | 135 | 62,882,539,204 | 60,867,466,346 |
| 6. Provision for short-term bad receivables | 139 | (403,142,023) | (403,142,023) |
| IV.Inventories | 140 | 416,017,098,281 | 299,757,718,522 |
| 1. Inventories | 141 | 420,278,173,930 | 304,018,794,171 |
| 2. Provision for devaluation of inventories | 149 | (4,261,075,649) | (4,261,075,649) |
| V.Other short-term assets | 150 | 3,268,094,556 | 2,520,248,431 |
| 1. Short-term prepaid expenses | 151 | 143,946,433 | 15,600,000 |
| 2. VAT deductible | 152 |  |  |
|  | 154 |  |  |
|  | 158 |  |  |
| B. LONG-TERM ASSETS ( $200=210+220+240+250+260)$ | 200 | 1,248,982,981,329 | 1,269,881,108,733 |
| I. Long-term receivables | 210 | 100,000,000,000 | 100,000,000,000 |
|  | 211 |  |  |
| 2. Capital receivable from subsidiaries | 212 |  |  |
| 3.-Long--term inter-company receivables | 213 | 100,000,000,-000 | 100,000,-000,-000 |
|  | 218 |  |  |
|  | 219 |  |  |
|  | 220 | 732,554,378,-633------1-1 |  |
| 1. Tangible fixed assets | 221 | $677,549,740,873$ | 695,215,953,046 |
| ---istorical cost | 222 | 1,543,472,063,382 | 1,543,288,533,997 |
| --Accumulated depre---------1ation | 223 | (865,922,322,509) | (848,072,580,951) |
| 2.--------------------------1 | 224 | ------------------- | ------------------ |
| ----------------1 | 225 |  |  |
| --Accumulated depreciation | 226 |  |  |
| 3.-Intangible fixed assets | 227 | 2,-235,760,407 | 2,320,408-884 |
| --Historical cost | 228 | 4,672,342,397 | 4,672,342,397 |
| - Accumulated depreciation | 229 | (2,436,581,990) | (2,351,933,513) |
| 4.-Construction in progress expenses | 230 | 52,768,877,353 | 51,841,039,553 |
| III. Property investment | 240 | ------------- | -------------- |
|  | 241 |  |  |
| -Accumulated depreciation (*) | 242 |  |  |
| IV.Long-term financial investments | 250 | 393,103,399,---------1- | 404,034,975,773 |
| 1. Investment in subsidiaries | 251 |  |  |
| 2. Investment in joint-venture | 252 | 249,800,000,000 | 249,800,000,000 |
| 3. Other long-term investments | 258 | 159,811,630,667 | 170,743,206,675 |
|  | 259 | (16,508,230,902) | (16,508,230,902) |
| V.Other long-term assets | 260 | 23,325,202,931 | 16,468,731,477 |
| 1. Long-term prepaid expenses | 261 | 23,173,067,341 | 16,344,384,477 |
| 2. Deferred income tax assets | 262 |  |  |
| 3. Others | 268 | 152,135,590 | 124,347,000 |
| TOTAL ASSETS | 270 | 2,001,712,750,330 | 1,846,013,919,765 |
|  |  |  |  |


| CAPITAL SOURCE |  |  |  |
| :---: | :---: | :---: | :---: |
| A. LIABILITIES ( $300=310+330$ ) | 300 | 278,214,682,205 | 196,578,738,267 |
| I. Short-term liabilities | 310 | 249,078,180,705 | 168,059,719,977 |
| 1. Short-term borrowing and debts | 311 | 177,669,842,000 | 90,035,038,000 |
| 2. Trade accounts payable | 312 | 8,476,158,915 | 34,697,930,452 |
| 3. Advances from customers | 313 | 23,243,337,167 | 5,121,521,684 |
|  | 314 | 7,974,992,113 | 12,741,217,824 |
| 5. Payable to employees | 315 | 1,902,026,800 | 1,738,000 |
| 6. Payable expenses | 316 | 24,922,109,669 | 15,982,101,469 |
| 7. Accounts payables-Affiliate | 317 |  |  |
| 8. Payable in accordance with contracts in progress | 318 |  |  |
| 9. Other short-term payables | 319 | 4,889,714,041 | 9,480,172,548 |
| 10. Provision for short-term liabilities | 320 |  |  |
| II. Long-term liabilities | 330 | 29,136,501,500 | 28,519,018,290 |
| 1. Long-term accounts payables-Trade | 331 |  |  |
| 2. Long-term accounts payables-Affiliate | 332 |  |  |
| 3. Other long-term payables | 333 |  |  |
| 4. Long-term borrowing and debts | 334 | 22,670,247,000 | 22,670,247,000 |
| 5. Deferred income tax | 335 |  |  |
| 6. Provision for unemployment allowance | 336 | 6,466,254,500 | 5,848,771,290 |
| 7. Provision for long-term liabilities | 337 |  |  |
| 8. Other long-term payables |  |  |  |
| B. OWNER'S EQUITY (400=410+430) | 400 | 1,723,498,068,125 | 1,649,435,181,498 |
| I. Capital sources and funds | 410 | 1,724,371,690,021 | 1,648,333,193,633 |
| 1. Paid-in capital | 411 | 1,419,258,000,000 | 1,419,258,000,000 |
| 2. Capital surplus | 412 |  |  |
| 3. Other capital of owner | 413 |  |  |
| 4. Treasury stock | 414 | (5,540,477,288) | (5,540,477,288) |
| 5. Assets revaluation difference | 415 |  |  |
| 6. Foreign exchange difference | 416 |  |  |
| 7. Investment and development fund | 417 | 5,205,454,297 | 5,286,454,297 |
| 8. Financial reserve fund | 418 | 13,642,280,850 | 13,642,280,850 |
| 9. Other fund belong to owner's equity | 419 |  |  |
| 10. Retained profit | 420 | 291,806,432,162 | 215,686,935,774 |
| 11. Capital for construction work | 421 |  |  |
| II. Budget sources | 430 | (873,621,896) | 1,101,987,865 |
| 1. Bonus and welfare fund | 431 | (873,621,896) | 1,101,987,865 |
| 2. Budgets | 432 |  |  |
| 3. Budget for fixed asset | 433 |  |  |
| TOTAL RESOURCES | 440 | 2,001,712,750,330 | 1,846,013,919,765 |

OFF BALANCE SHEET ITEMS

| ITEMS | Code | Ending Balance | Beginning Balance |
| :---: | :---: | :---: | :---: |
| 1. Leasehold assets |  | - |  |
| 2. Materials and goods kept or processed for others |  | - |  |
| 3. Goods deposited by others |  | - | - |
| 4. Bad debts already treated |  | 4,983,132,519 | 4,983,132,519 |
| 5. Foreign currencies: (USD) |  | 34,834.37 | 25,934.37 |
| 6. Estimates for non-business and project expenditure |  | - | - |

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INCOME STATEMENT
Quarter 1/ 2010

| Items | Code | 01/01 to 31/03/2010 | 2009 |
| :---: | :---: | :---: | :---: |
| 1. Sales | 01 | 226,317,383,841 | 771,806,590,806 |
| 2. Deductions | 02 | 134,872,000 | 1,189,456,406 |
| 3. Net sales and services | 10 | 226,182,511,841 | 770,617,134,400 |
| 4. Cost of goods sold | 11 | 143,970,610,489 | 567,746,371,725 |
| 5. Gross profit | 20 | 82,211,901,352 | 202,870,762,675 |
| 6. Financial income | 21 | 14,956,666,517 | 31,829,636,322 |
| 7. Financial expenses | 22 | 5,657,273,541 | (21,476,543,791) |
| Include: Interest expense | 23 | 5,353,957,370 | 7,706,175,323 |
| 8. Selling expenses | 24 | 3,664,349,002 | 14,677,134,341 |
| 9. General \& administrative expenses | 25 | 7,723,547,802 | 18,771,843,554 |
| 10. Net operating profit | 30 | 80,123,397,524 | 222,727,964,893 |
| 11. Other income | 31 | 2,388,146 | 4,851,018,023 |
| 12.Other expenses | 32 |  | 1,678,268,549 |
| 13.-Other profit | 40 | 2,388,146 | 3,172,749,474 |
| 14. Profit before tax | 50 | 80,125,785,670 | 225,900,714,367 |
|  | 51 | 4,006,289,284 | 15,883,586,260 |
| 16. Defrred corporate income tax expenses | 52 |  |  |
| 17. Profit after tax $(60=50-51)$ | 60 | 76,119,496,387 | 210,017,128,107 |
| 18. EPS (VND/share) |  |  |  |

## CASH FLOW STATEMENT

## As at Mar. 31th, 2010 (Indirect method)

|  |  | Unit: VND |
| :---: | :---: | :---: |
| Items | Accumulation |  |
|  | 01/01 to 31/03/2010 | 2009 |
| CASH FLOWS FROM OPERATING ACTIVITIES: |  |  |
| Profit before tax | 80,125,785,670 | 225,900,714,367 |
|  |  |  |
| Fixed assets depreciation | 17,934,390,035 | 72,287,440,151 |
| Provisions |  | (29,766,779,279) |
| Unrealized foreign exchange difference loss/gain |  |  |
|  | (7,422,783,610) | (33,612,-17-------------1) |
| Interest expenses | 5,353,957,370 | 7,706,175,323 |
| Operating profit before the changes of current capital | 95,991,349,465 | $\mathbf{2 4 2 , 5 1 5 , 1 3 3 , 3 3 9}$ |
| Changes in accounts receivable | 11,147,475,838 | 16,799,750,067 |
| Changes in inventories | (116,259,379,759) | (66,450,955,268) |
| Changes in trade payables | (803,284,833) | (188,551,380,437) |
| Changes in prepaid expenses | (6,957,029,297) | (7,616,712,145) |
| Paid interest | (4,812,530,052) | (7,689,960,977) |
| Paid corporate income tax | (9,732,547,831) | (3,655,797,939) |
| Other receivables |  | 27,602,750 |
| Other payables | (2,084,398,351) | (696,299,897) |
| Net cash provided by (used in) operating activities | (33,510,344,820) | (15,318,620,507) |
|  |  |  |
| CASH FLOWS FROM INVESTINGACTIVITIES: |  |  |
| Cash paid for purchase of capital assets and other long-term assets | (1,111,367,185) | (54,853,424,035) |
| Cash received from liquidation or disposal of capital assets and other long-term assets |  | 153,000,000 |
| Cash paid for lending or purchase debt tools of other companies | (157,681,069,719) | (485,536,866,776) |
| Withdrawal of lending or resale debt tools of other comp | 106,863,507,295 | 354,501,081,365 |
| Cash paid for joining capital in other companies |  | (4,800,000,000) |
| Withdrawal of capital in other companies |  |  |
| Cash received from interest, dividend and distributed profit | 7,422,783,612 | 31,366,420,----------1-1 |
| Net cash used in investing activities | (44,506,145,997) | (159,169,788,715) |
|  |  |  |
| CASH FLOWS FROM FINANCING ACTIVITIES: |  |  |
| Cash received from issuing stock, other owners' equity |  |  |
| Cash paid to owners' equity, repurchase issued stock |  | (5,540,477,288) |
| Cash received from long-term and short-term borrowings | 148,634,804,000 | 343,648,696,000 |
| Cash paid to principal debt | (61,000,000,000) | (288,386,342,000) |
| Dividend, profit paid for owners | (10,744,000) | (309,085,000) |
| Net cash (used in) provided by financing activities | 87,624,060,000 | 49,412,791,712 |
|  |  |  |
| Net cash during the period | 9,607,569,183 | (125,075,617,510) |
| CASH AND CASH EQUIVALENTS AT BEGINNING OF YEAR | 36,210,391,791 | 161,286,009,301 |
| Influence of foreign exchange fluctuation |  |  |
| CASH AND CASH EQUIVALENTS AT END OF YEAR | 45,817,960,973 | 36,210,391,791 |

